## Introduction

The Financial Status Report provides a quarterly unaudited summary of budget-to-actual comparisons of expenditures and period-to-period revenues for the City's General Fund. Since the City's fiscal year begins on July 1, the city's first quarter ended on September 30, 2019. This report serves as a snapshot of that period.

Revenues are compared to the same quarter last fiscal year. Expenditures are compared with budgeted amounts. Additionally, other key measures are included for reference.

## General Fund - Performance at a Glance

| Performance through End of Quarter | Metric |
| :--- | ---: |
| Percent of General Fund Revenues Remaining to be Collected | $92.3 \%$ |
| Percent of General Fund Budgeted Expenditures Remaining | $85.5 \%$ |
| 2018 real property tax collection rate | $99.9 \%$ |
| Net number of newly licensed businesses | 17 |
| Net number of new business employees | 28 |

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## Revenue Summary

The revenue sources for the General Fund include taxes (real property, franchise and other), licenses and permits, parking meter fees, recreation fees, fines and forfeitures and other fees and revenues. Licenses \& permits include liquor licenses, building permits and inspection fees.

The main revenue sources for the General Fund are usually taxes. However, due to the property tax calendar, first quarter collections are small compared to the full year. Property taxes, franchise taxes and other taxes totalled $46 \%$ of the revenue collected in the first quarter. Non-tax revenues are generally less seasonal and make up a larger percentage of the total than they normally would.

## General Fund Actual Revenue by Source



- Real property tax 22\%
- Franchise taxes 5\%
- Other taxes 18\%
- Licenses \& permits 9\%
- Parking meter fees 14\%
- Recreation service fees 11\%
- Fines \& forfeitures $12 \%$
- Other fees \& revenues 9\%

Overall, year-to-date revenues are slightly behind of the amount collected in the first quarter of the previous year. By the end of the first quarter of FY19-20, revenue was $5.4 \%$ smaller than revenues collected at the end of the same quarter in FY18-19. Sources of the decrease include HVAC inspection fees, motor vehicle tax revenue, and an increase in the amount wired to the school system for excise taxes. Fine and forfeiture revenue increased somewhat-the continuation of a trend identified during prior quarters.


## Expenditure Summary

Expenditures in the General Fund reflect general government services such as police, fire protection, active living, administrative services, community and economic development and city management. Year-to-date expenditures as of Sept. 30 are $\$ 4,365,902$ or $14 \%$ of the budgeted amount. Fire and Police make up $36 \%$ of overall expenditures thus far.


Expenditures for the quarter were 14 percent of the total amount budgeted for the year. Each department has spent at least 10 percent of its alotted budget. The department with the highest percentage of actual expenditures compared to budgeted amounts, Administrative Services, has spent 22 percent with faster spending rates than anticipated on professional services, legal liability insurance, and phone bills. No department's expenditures exceeded one-fourth of the year's budget.


|  | Original <br> Budget | Q1 Actual |  |
| :--- | ---: | ---: | ---: |
| Department | 248,320 | Year-to- <br> EoQ <br> Budget |  |
| Gen Govt, Commission | $1,367,100$ | 23,596 | $10 \%$ |
| Gen Govt, Executive | $2,617,170$ | 151,579 | $11 \%$ |
| Community \& Economic Development | $4,955,270$ | 360,056 | $14 \%$ |
| Administrative Services | $6,339,350$ | $1,10,421$ | $22 \%$ |
| Police | $3,858,530$ | 777,158 | $12 \%$ |
| Fire | $4,110,910$ | 507,148 | $13 \%$ |
| Sanitation \& Motor Maintenance | $2,285,020$ | 639,696 | $16 \%$ |
| Design, Environment \& Construction | $\mathbf{2 , 9 4 2 , 0 4 0}$ | 308,802 | $14 \%$ |
| Active Living | $\mathbf{2 8 , 7 2 3 , 7 1 0}$ | $\mathbf{4 9 7 , 4 4 6}$ | $17 \%$ |
| Total GF Departments | $\mathbf{4 , 3 6 5 , 9 0 2}$ | $\mathbf{1 4 \%}$ |  |

Revenues have been similar year over year while expenditures have been lower than the previous year for the same time period. First quarter activity is small in volume compared to expected revenues and expenditures for the remainder of the fiscal year. Although expenditures exceed revenues, general fund cash on hand currently exceeds six million dollars.


## Fund Spotlight: SPLOST

The Special Purpose Local Option Sales Tax (SPLOST) was approved by voters in 2017. The SPLOST fund is a governmental fund intended for infrastructure-related spending. Earmarks from the projected proceeds have been made for 1) $\$ 13,400,000$ for debt service payments for the URA 2010 and URA 2013 bond projects for four city facilities and 2) $\$ 5,600,000$ for the Atlanta Avenue railroad crossing improvement project. Current receipts suggest lower proceeds than DeKalb County first estimated. Funds remaining after the main expenditures would be spent on sidewalk repair and construction.

This year's SPLOST budget is for $\$ 3,200,000$ in revenue. Since July $1, \$ 552,735$, or $17 \%$ of that amount has been received. Expenditures of $\$ 68,323$ have been made for bond interest. Larger principal payments will come due on Jan. 1 and Apr. 1, 2020. Because of the predictability of debt service due dates, idle cash within the SPLOST fund may be part of a broader cash investment program.

|  |  | $\begin{array}{r} \text { SPLOST FUND } \\ \text { ESTIMATE } \\ 2017-18 \end{array}$ | SPLOST FUND REVISED $2017-18$ | SPLOST FUND ACTUAL $2017-18$ | SPLOST FUND ESTIMATE $2018-19$ | SPLOST FUND REVISED $2018-19$ | SPLOST FUND ESTIMATE $2019-20$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | BEGINNING FUND BALANCE | 0 | 0 | 0 | 825,000 | 760,465 | 5,640,815 |
| 313200 <br> 334100 <br> 361000 <br> 389000 | REVENUES <br> Special Purpose Local Option Sales Tax Intergovernmental Interest Miscollaneous | $\begin{aligned} & 0 \\ & 0 \\ & 0 \\ & 0 \end{aligned}$ | 825,000 0 0 0 | 760,465 | $3,400,000$ 0 0 0 | $\begin{array}{r} 3,200,000 \\ 0 \\ 0 \\ 0 \\ \hline \end{array}$ | $\begin{array}{r} 3,200,000 \\ 0 \\ 0 \\ 0 \end{array}$ |
|  | Total Revenue | 0 | 825,000 | 760,465 | 3,400,000 | 3,200,000 | 3,200,000 |
| $\begin{aligned} & 521200 \\ & 522500 \\ & 523600 \end{aligned}$ | EXPENDITURES <br> Professional Services Other Contractual Services Dues \& Fees | $\begin{aligned} & 0 \\ & 0 \\ & 0 \end{aligned}$ | $\begin{aligned} & 0 \\ & 0 \\ & 0 \end{aligned}$ | $\begin{aligned} & 0 \\ & 0 \\ & 0 \end{aligned}$ | $\begin{aligned} & 0 \\ & 0 \\ & 0 \end{aligned}$ | 0 | 0 |
|  | Total Services | 0 | 0 | 0 | 0 | 0 | 0 |
| 531100 <br> 531101 <br> 531300 | SUPPLIES <br> General Supplies \& Materials Bldg. \& Fixed Eqp Food-Subsistence \& Support | $\begin{aligned} & 0 \\ & 0 \\ & 0 \end{aligned}$ | $\begin{aligned} & 0 \\ & 0 \\ & 0 \end{aligned}$ | $\begin{aligned} & 0 \\ & 0 \\ & 0 \end{aligned}$ | $\begin{aligned} & 0 \\ & 0 \\ & 0 \end{aligned}$ | 550 | 0 |
|  | Total Supplies | 0 | 0 | 0 | 0 | 550 | 0 |
| 541100 <br> 541200 <br> 541300 <br> 541301 <br> 541400 <br> 542100 <br> 542101 <br> 542102 <br> 542200 <br> 542300 <br> 542301 <br> 542401 <br> 542500 | CAPITAL OUTLAY <br> Sites <br> Site Improvements <br> Buildings <br> Building Improvements <br> Infrastructure <br> Machines, Motors \& Power Tools <br> Communications Equipment <br> Office Machines/Equipment <br> Vehicles <br> Fumiture \& Fixtures <br> Outdoor Fumiture \& Equipment <br> Computer Systems Software <br> Miscellaneous Equipment <br> Land Other Than ROW | $\begin{aligned} & 0 \\ & 0 \\ & 0 \\ & 0 \\ & 0 \\ & 0 \\ & 0 \\ & 0 \\ & 0 \\ & 0 \\ & 0 \\ & 0 \\ & 0 \\ & 0 \\ & 0 \end{aligned}$ | 0 0 0 0 0 0 0 0 0 0 0 0 | 0 0 0 0 0 0 0 0 0 0 0 | 0 200,000 0 0 350,000 0 0 0 0 0 0 0 0 0 |  |  |
|  | Total Capital Outlay | 0 | 0 | 0 | 550,000 | 350,000 | 1,700,000 |
| $\begin{aligned} & 581100 \\ & 582100 \\ & 584000 \end{aligned}$ | debt service <br> Principal <br> Interest <br> Cost of Issuance Long Term Debt | $\begin{aligned} & 0 \\ & 0 \\ & 0 \end{aligned}$ | 0 0 0 | 0 0 0 | $\begin{array}{r} 0 \\ 164,480 \\ 200,000 \end{array}$ | $\begin{array}{r} 674,000 \\ 72,830 \\ 87,850 \end{array}$ | $\begin{array}{r} 838,000 \\ 118,490 \\ 0 \end{array}$ |
|  | Total Non-operating | 0 | 0 | 0 | 364,480 | 834,680 | 956,490 |
|  | Total Expenditures | 0 | 0 | 0 | 914,480 | 1,185,230 | 2,656,490 |
| 611340 <br> 611345 <br> 611100 <br> 611350 <br> 393100 | OTHER USES <br> Transfer (to) from Urban Red. Auth. 2010 Debt Service Transter (to) from Urban Red. Auth. 2013 Debt Service Transter from General Fund Transter from (to) Capital Improvements Fund Proceeds from debt issuance |  | 0 0 0 0 0 | 0 0 0 0 0 | $\begin{array}{r} (752,090) \\ (1,479,180) \\ 0 \\ 0 \\ 4,800,000 \end{array}$ | $\begin{array}{r} (750,240) \\ (1,479,180) \\ 0 \\ 0 \\ 5,095,000 \end{array}$ | $\begin{array}{r} (749,020) \\ (1,480,380) \\ 0 \\ 0 \\ 0 \end{array}$ |
|  | Total Other Uses | 0 | 0 | 0 | 2,568,730 | 2,865,580 | $(2,229,400)$ |
|  | Ending Fund Balance | 0 | 825,000 | 760,465 | 5,879,250 | 5,640,815 | 3,954,925 |

Appendix A: General Fund Expenditures by Account


|  |  |  | Actual | ctual |  | Budget |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Account |  | 2020 | Curent Mo | YTD | Remaining | Avail |
| Number | Description | Original Budget | Activity | Activity | Budget | \% |
| 311110 | Public Utility Tax | \$140,000.00 |  |  | \$140,000.00 | 100.00\% |
| 311191 | In Lieu of Tax - Phillips Towe | 23,500.00 |  |  | 23,500.00 | 100.00\% |
| 311192 | In Lieu of Tax - Clairemont Oa | 36,500.00 |  |  | 36,500.00 | 100.00\% |
| 311216 | Real Property Tax 2016 |  |  | 270.63 | (270.63) | 0.00\% |
| 311217 | Real Property Tax 2017 |  | $(40,021.74)$ | $(37,092.62)$ | 37,092.62 | 0.00\% |
| 311218 | Real Property Tax 2018 | 100,000.00 | 7,180.21 | 114,864.49 | (14,864.49) | -14.86\% |
| 311219 | Real Property Tax 2019 | 9,125,000.00 | 38,789.58 | 247,611.20 | 8,877,388.80 | 97.29\% |
| 311202 | Real Property Tax 2012 |  |  | 0.01 | (0.01) | 0.00\% |
| 311310 | Motor Vehicle Tax | 425,000.00 | 37,209.29 | 72,567.51 | 352,432.49 | 82.93\% |
| 311350 | Railroad Equipment Tax | 2,000.00 |  | 871.52 | 1,128.48 | 56.42\% |
| 311416 | Personal Property Tax 2016 |  | 92.05 | 92.05 | (92.05) | 0.00\% |
| 311418 | Personal Property Tax 2018 | 5,000.00 |  | 105.75 | 4,894.25 | 97.89\% |
| 311600 | Intangible Tax | 140,000.00 | 1,420.62 | 1,420.62 | 138,579.38 | 98.99\% |
| 311601 | Property Transfer Tax | 60,000.00 |  |  | 60,000.00 | 100.00\% |
| 311710 | Franchise Tax - Electric Utili | 1,020,000.00 |  | 103.11 | 1,019,896.89 | 99.99\% |
| 311730 | Franchise Tax - Natural Gas | 135,000.00 | 34,507.61 | 34,507.61 | 100,492.39 | 74.44\% |
| 311740 | Franchise Tax - Video Service | 108,000.00 |  |  | 108,000.00 | 100.00\% |
| 311750 | Franchise Tax-Cable TV | 220,000.00 |  |  | 220,000.00 | 100.00\% |
| 311760 | Franchise Tax - Telephone | 53,000.00 | 78.15 | 85.58 | 52,914.42 | 99.84\% |
| 311790 | Energy Excise Tax | 110,000.00 | 22,810.24 | 34,351.70 | 75,648.30 | 68.77\% |
|  | TAXES, GENERAL | 11,703,000.00 | 102,066.01 | 469,759.16 | 11,233,240.84 | 95.99\% |
| 313010 | General Sales and Use Tax |  | (25.04) | (76.28) | 76.28 | 0.00\% |
| 314200 | Sales Tax - Beer \& Wine | 87,200.00 | 15,460.57 | 30,849.29 | 56,350.71 | 64.62\% |
| 314300 | Sales Tax - Liquor | 196,000.00 | 37,325.66 | 65,526.27 | 130,473.73 | 66.57\% |
| 316100 | Business and Occupation Taxes | 380,000.00 | 2,905.45 | 9,675.17 | 370,324.83 | 97.45\% |
| 316101 | Professional Taxes | 140,000.00 | 1,206.12 | 5,217.30 | 134,782.70 | 96.27\% |
| 316102 | Insurance Occ License | 44,000.00 | 540.00 | 883.50 | 43,116.50 | 97.99\% |
| 316200 | Insurance Premium Tax | 1,450,000.00 |  |  | 1,450,000.00 | 100.00\% |
| 319110 | Pen \& Int Late Pmt Real Proper | 75,000.00 | 12,030.69 | 81,547.60 | $(6,547.60)$ | -8.73\% |
| 319120 | Pen \& Int Late Pmt Personal Pr | 5,000.00 |  | 107.80 | 4,892.20 | 97.84\% |
|  | OTHER TAXES | 2,377,200.00 | 69,443.45 | 193,730.65 | 2,183,469.35 | 91.85\% |
| 321110 | Licenses - Beer \& Wine | 40,000.00 | 800.00 | 1,600.00 | 38,400.00 | 96.00\% |
| 321120 | Licenses - Wine | 200.00 |  |  | 200.00 | 100.00\% |
| 321130 | Licenses - Liquor Sales | 57,000.00 | 2,050.00 | 4,100.00 | 52,900.00 | 92.81\% |
| 321135 | Licenses - Alchoholic Bev Serv | 6,500.00 | 380.00 | 1,150.00 | 5,350.00 | 82.31\% |
| 321139 | School Portion of Excise Tax |  | $(45,677.37)$ | (88,599.20) | 88,599.20 | 0.00\% |
| 321140 | Licenses - Corking License | 750.00 |  |  | 750.00 | 100.00\% |
| 321500 | Film/ Movie Permit Fee | 12,000.00 | 2,800.00 | 4,400.00 | 7,600.00 | 63.33\% |
| 322000 | Non Business Licences and Permits | 1,000.00 |  | 150.00 | 850.00 | 85.00\% |
| 322120 | Pemit - Building | 475,000.00 | 40,810.00 | 131,200.00 | 343,800.00 | 72.38\% |
| 322130 | Plumbing Inspection Fees | 25,000.00 | 1,472.00 | 14,936.00 | 10,064.00 | 40.26\% |
| 322140 | Electrical Inspection Fees | 65,000.00 | 4,402.00 | 23,781.25 | 41,218.75 | 63.41\% |
| 322160 | HVAC Inspection Fees | 115,000.00 | 4,995.00 | 18,895.00 | 96,105.00 | 83.57\% |
| 322190 | Row Permit |  | $(12,680.00)$ | 9,360.00 | $(9,360.00)$ | 0.00\% |
| 322210 | Zoning and Land Use Fees | 28,000.00 | 1,855.00 | 6,965.00 | 21,035.00 | 75.13\% |
| 322230 | Sign Pemit | 2,000.00 | 300.00 | 330.00 | 1,670.00 | 83.50\% |
| 322240 | Special Events Permit Fees | 1,000.00 | 150.00 | 225.00 | 775.00 | 77.50\% |
| 322250 | Logo Licensing Fee | 500.00 |  | 500.00 |  | 0.00\% |
|  | LICENSES \& PERMITS | 828,950.00 | 1,656.63 | 128,993.05 | 699,956.95 | 84.44\% |
| 337200 | Management Service Fees | 480,140.00 |  |  | 480,140.00 | 100.00\% |
| 341322 | Tree Plan Review Fees | 20,000.00 | 1,905.00 | 5,335.00 | 14,665.00 | 73.33\% |
| 341400 | Printing and Duplicating | 1,500.00 | 400.50 | 2,707.35 | $(1,207.35)$ | -80.49\% |
| 341910 | Election qualifying fee |  |  | 2,625.00 | $(2,625.00)$ | 0.00\% |
| 341930 | Sale of Maps and Publications | 6,000.00 | 1,312.15 | 2,867.15 | 3,132.85 | 52.21\% |
| 341941 | Reimb from Dec Tourism Beau | 41,500.00 |  |  | 41,500.00 | 100.00\% |
| 341990 | Other Revenues Genl Govt | 5,000.00 | 26.50 | 226.50 | 4,773.50 | 95.47\% |
| 342140 | Police Backgrount Ck Fee | 10,000.00 | 1,083.00 | 3,631.00 | 6,369.00 | 63.69\% |
| 342150 | CPR - Non-Resident Fee | 50.00 |  | 190.00 | (140.00) | -280.00\% |
| 342200 | Fire Alam Fees | 5,000.00 | 163.00 | 1,011.00 | 3,989.00 | 79.78\% |
| 342220 | Fire Report Copies | 50.00 |  | 15.00 | 35.00 | 70.00\% |
| 342905 | PSD Reimburse for O/T | 100,000.00 | 175.00 | 17,025.00 | 82,975.00 | 82.98\% |
| 342915 | CSOD Rescource Officer | 115,000.00 |  |  | 115,000.00 | 100.00\% |
| 342920 | School Crossing Grd - Reimb | 8,000.00 |  |  | 8,000.00 | 100.00\% |
| 343910 | Parking Meter Fees | 750,000.00 | 68,712.29 | 198,049.61 | 551,950.39 | 73.59\% |
| 344160 | Recycling Income - Sanitation |  |  | 808.00 | (808.00) | 0.00\% |
| 347200 | Recreation Sevice Fees | 700,000.00 | 38,885.94 | 159,195.76 | 540,804.24 | 77.26\% |
| 347500 | Sale of Goods | 12,000.00 | 921.33 | 3,986.30 | 8,013.70 | 66.78\% |
| 349100 | Cemetery Service Fees | 80,000.00 | 7,303.60 | 20,718.80 | 59,281.20 | 74.10\% |
| 349300 | Retum Check Fees | 100.00 |  | 50.00 | 50.00 | 50.00\% |
| 351170 | Fines and Forfeit - Code Viola | 750,000.00 | 52,858.38 | 175,527.89 | 574,472.11 | 76.60\% |
| 351171 | Cout Fines and Bonds ATS | 155,000.00 | 22,500.00 | 6,577.00 | 148,423.00 | 95.76\% |
| 351173 | ATS School Portion |  |  | $(18,963.50)$ | 18,963.50 | 0.00\% |
| 351400 | Additional Court Penalty Assessments | 5,000.00 | 462.38 | 1,113.13 | 3,886.87 | 77.74\% |
| 351930 | Parking Violations | 50,000.00 | 4,120.00 | 12,850.00 | 37,150.00 | 74.30\% |
| 361000 | Interest Income | 20,000.00 | 1,477.77 | 7,349.82 | 12,650.18 | 63.25\% |
| 381010 | Rental - Bandstand | 4,500.00 | 150.00 | 975.00 | 3,525.00 | 78.33\% |
| 381020 | Rental - Recreation Facilities | 115,000.00 | 9,770.75 | 30,993.50 | 84,006.50 | 73.05\% |
| 383010 | Insurance Reimbursement Claims and Losses |  | 26,563.66 | 26,563.66 | $(26,563.66)$ | 0.00\% |
| 389000 | Misc Revenue | 10,000.00 | 182.70 | 1,914.66 | 8,085.34 | 80.85\% |
| 392100 | Sale of General Fixed Assets | 5,000.00 |  | 189.90 | 4,810.10 | 96.20\% |
|  |  |  |  |  |  |  |
|  | ALL OTHER REV | 3,448,840.00 | 238,973.95 | 663,532.53 | 2,785,307.47 | 80.76\% |
|  |  |  |  |  |  |  |
| 391275 | Transfer - Hotel/ Motel Tax Fund | 412,500.00 |  |  | 412,500.00 | 100.00\% |
| 391505 | Transfer-Stomwater | 352,020.00 |  |  | 352,020.00 | 100.00\% |
| 391540 | Transfer - Solid Waste Fund | 212,540.00 |  |  | 212,540.00 | 100.00\% |
| V611240 | Transfer-to CYS | (100,000.00) |  |  | (100,000.00) | 100.00\% |
|  | Transfer - to E911 | (350,000.00) |  |  | (350,000.00) | 100.00\% |
|  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |
|  | TRANSFERS | 527,060.00 |  |  | 527,060.00 | 100.00\% |
|  | TOTAL REVENUES | 18,885,050.00 | 412,140.04 | 1,456,015.39 | 17,429,034.61 | 92.29\% |
|  |  |  |  |  |  |  |
|  | TOTAL REV GAAP | 18,885,050.00 | 412,140.04 | 1,456,015.39 | 17,429,034.61 | 92.29\% |

